# APPLICATION FOR LICENSE AS A KANSAS REAL ESTATE BROKER BY RECIPROCITY MISSOURI RESIDENTS ONLY

(also for use by KANSAS RESIDENTS applying for licensure through equivalent requirements met in Missouri)

Name	to be sh	own on	license (type or print):
Mark a <b>YES</b>	ppropriat <b>NO</b>	e box for	each question and provide information as requested. Attach supplemental sheet if more space is needed.
		1.	Have you <b>ever</b> been licensed as a real estate broker or salesperson in Kansas or any other jurisdiction? <b>If yes,</b> provide name of jurisdiction(s), expiration date(s) and license type(s).
			Attach license history certification(s) for jurisdictions other than Kansas. (A copy of your license will not be accepted.)
			NOTE: You must specifically request that the Missouri Real Estate Commission display your continuous licensure history, pre-license course and exam information on the certification of your Missouri license.
		2.	Has there been a denial, revocation, suspension, or any other disciplinary action taken by the state of Kansas or any other jurisdiction against any professional or occupational license held by you? If yes, attach a copy of the order and an explanation including the name of the jurisdiction, discipline dates and reasons.
		3.	Have you ever been engaged in the real estate business without a license or when a license was not required? If yes, provide name of jurisdiction, year and type of activity.
		4.	Has there been any litigation filed by or against you or a company owned in whole or part by you relating to the business of buying, selling, exchanging or leasing real estate or any other activity that requires a real estate license in Kansas or another jurisdiction? If yes, provide a copy of the petition or complaint that sets forth the allegations and any settlement agreement or order that sets forth the outcome. If the litigation resulted in a judgment against you or a company owned in whole or part by you, also indicate whether the judgment has been satisfied and, if not, provide an explanation why the judgment has not been satisfied.
		5.	Have you ever been convicted of a criminal offense or is there any criminal charge now pending against you (other than minor traffic violations)? If yes, provide the date, offense or pending charge, court location and case number, and attach a copy of the charges, any order of conviction, sentencing, and any release from probation or parole. This includes misdemeanors. NOTE: A criminal record check may be done.
		6.	Are you a U.S. citizen? If no, attach a copy of the documentation that permits you to obtain employment in the United States.
		7.	State of residence:
		8.	High school diploma (year received, name and location of high school) or G.E.D. equivalent (date received and state that issued certificate) College degrees (school, major, degree and year received)
9.	Attach	certifica	of Missouri Broker's License and Pre-License Broker's Course ation of licensure from Missouri Real Estate Commission (a copy of your license will not be accepted). on will be returned if the certification is not attached.  **Check applicable box**
	The c	ertificatio	on shows I attended a pre-license broker's course prior to issuance of my Missouri broker's license;
			OR
	certific	cate of co	d a pre-license broker's course prior to issuance of my Missouri broker's license. I have attached a empletion, within one year preceding the date of this application, of a pre-license broker's course approved dissouri or Kansas Real Estate Commission.

## <u>Guidelines for Evaluating Experience and Education</u> <u>for Kansas Broker's License</u>

Date: December 8, 2005

#### PLEASE READ BEFORE COMPLETING APPLICATION

#### **Controlling Statutes:**

**K.S.A. 58-3039(c)(1)** requires an applicant for an original license as a broker to have been actively engaged in any of the activities described in subsection (f) of K.S.A. 58-3035 for a period of at least two years during the five years immediately preceding the date of the application. [Note: The two years do not have to be consecutive.]

**K.S.A. 58-3039(d)** authorizes the Commission to accept proof of experience in real estate or a related business or a combination of such experience and education which the Commission believes qualifies the applicant to act as a broker.

Experience will be evaluated on a case-by-case basis. Evidence of real estate activity may be provided in the manners shown below:

<u>Transaction Experience</u>. Qualifying transactional experience may come from completed or incomplete transactions. The Commission generally gives greater weight to completed transactions than to incomplete transactions.

- 1. Completed Transactions. (Section A of the Application) Completed transaction experience includes all real estate sales that resulted in a closed transaction and commercial leases that were executed by the lessor and lessee. If you meet the following criteria you will have satisfied the "actively engaged" requirement of the license law.
  - a. **A minimum of 8-10** closed residential or agricultural transactions <u>per year</u> during any two years of the preceding five years.
  - b. **A minimum of 8-10** closed commercial sales or leases <u>per year</u> during any two years of the preceding five years. The Commission may consider a fewer number of commercial transactions depending on the size and complexity of the transaction.
- 2. <u>Incomplete Transactions</u>. (Sections B D of the Application) If your completed transaction experience does not meet the guidelines in the preceding paragraph, you may provide information relative to incomplete transactions. Incomplete transaction experience includes:
  - a. listings/brokerage agreements that did not result in a sale or lease;
  - b. pending contracts; and
  - c. transactions that went to contract that did not close for any reason.

Related Business Experience (Section E of the Application) One, or a combination, of the following real estate or closely related business experience during the past five years <u>may</u> qualify as a substitute for <u>up to one year</u> of the two years of active real estate experience required by K.S.A. 58-3039(c)(1):

- 1. Having performed a substantial number of real estate closings for a title company, escrow company, real estate company or a lender.
- 2. Having performed substantial activities as a real estate appraiser.
- 3. Having performed substantial activities defined in K.S.A. 58-3035(f) as an officer or principal in a real estate development or construction business or having performed such activities in any other capacity where such activities were exempt from licensure requirements in Kansas or another jurisdiction. Applicant must demonstrate that he or she was personally and actively engaged in such activities.
- 4. Having performed substantial activities related to real estate transactions as an officer in a bank, savings association, mortgage company, title company or escrow company. Applicant must demonstrate that he or she was personally and actively engaged in such activities.
- 5. Having been a practicing attorney. The attorney must demonstrate that his or her experience involved a substantial amount of real estate matters.

<u>Brokerage and Office Management Experience</u> (Section E of the Application) One, or a combination, of the following real estate or closely related business experience during the past five years <u>may</u> qualify as a substitute for <u>up to two years</u> of active real estate experience required by K.S.A. 58-3039(c)(1):

- 1. At least two years of experience as an office manager in a real estate brokerage if duties included extensive activity in the recruiting and training of other agents and oversight of transaction files for compliance purposes.
- 2. At least two years of experience functioning as the supervising broker of a real estate brokerage located in another jurisdiction if the applicant's responsibilities included recruiting and training of affiliated agents, supervision of affiliated agents and oversight of transaction files for compliance purposes.

<u>Real Estate Designations</u> (Section E of the Application) One, or a combination, of the following real estate designations currently held by the applicant <u>may</u> qualify as a substitute for <u>up to two</u> <u>years</u> of the active real estate experience required by K.S.A. 58-3039(c)(1): (Attach a copy of membership card or designation certificate.)

ABRM Accredited Buyer Rep. Mgr. ALC Accredited Land Consultant

CCIM Certified Commercial Investment Member

CPM Certified Property Manager

CRB Council of Real Estate Brokerage Managers

CRE Counselors of Real Estate

SIOR Society of Industrial and Office Realtors

The following designation currently held by the applicant <u>may</u> qualify as a substitute for <u>up to one year</u> of the active real estate experience required by K.S.A. 58-3039(c)(1): (Attach a copy of membership card or designation certificate.)

CRS Certified Residential Specialist

<u>Real Estate Education</u> (Section E of the Application) One, or a combination, of the following real estate education courses <u>may</u> qualify as a substitute for <u>up to three months</u> of the two years of active real estate experience required by K.S.A. 58-3039(c)(1):

- 1. Having a degree with a major or minor in real estate from an accredited university.
- 2. Having one of the following designations: (Attach a copy of membership card or designation certificate.)

ABR Accredited Buyer Representative

CIPS Certified International Property Specialist

GRI Graduate, Realtor Institute

#### STATUTORY DEFINITION OF "BROKER"

**K.S.A. 58-3035(f)** "Broker" means an individual, other than a salesperson, who advertises or represents that such individual engages in the business of buying, selling, exchanging, or leasing real estate or who, for compensation, engages in any of the following activities as an employee of, or on behalf of, the owner, purchaser, lessor or lessee of real estate:

- 1. Sells, exchanges, purchases or leases real estate.
- 2. Offers to sell, exchange, purchase or lease real estate.
- 3. Negotiates or offers, attempts or agrees to negotiate the sale, exchange, purchase or leasing of real estate.
- 4. Lists or offers, attempts or agrees to list real estate for sale, lease or exchange.
- 5. Auctions or offers, attempts or agrees to auction real estate or assists an auctioneer by procuring bids at a real estate auction.
- 6. Buys, sells, offers to buy or sell or otherwise deals in options on real estate.
- 7. Assists or directs in the procuring of prospects calculated to result in the sale, exchange or lease of real estate.
- 8. Assists in or directs the negotiation of any transaction calculated or intended to result in the sale, exchange or lease of real estate.
- 9. Engages in the business of charging an advance listing fee.
- 10. Provides lists of real estate as being available for sale or lease, other than lists provided for the sole purpose of promoting the sale or lease of real estate wherein inquiries are directed to the owner of the real estate or to real estate brokers and not to unlicensed persons who publish the list.

Name:			

# APPLICATION FOR KANSAS BROKER'S LICENSE EXPERIENCE REQUIREMENT

Your application will not be approved until sufficient information is received. To avoid delay in approval, please provide complete and detailed information.

K.S.A. 58-3039(c) provides that a broker applicant shall have been licensed as a salesperson or a broker in Kansas or another state and actively engaged in activities described in K.S.A. 58-3035(f) **for a period of at least two years during the last five years**.

The statutory experience requirements and the guidelines the Commission uses to evaluate experience are available in a separate document. If the **Experience Guidelines** were not provided to you with this application, you may print a copy from the Forms section of <a href="www.kansas.gov/krec">www.kansas.gov/krec</a> or contact the Commission office at 785-296-3411 to request a copy. We strongly suggest a thorough review of the guidelines before completing this application.

List your license history below and attach license history certifications from states other than Kansas.

TYPE OF LICENSE (Broker or Salesperson)	STATE	DATE OF LICENSURE (indicate any inactive time) From To

# SECTION A COMPLETED TRANSACTIONS

# THIS SECTION SHOULD INCLUDE ONLY REAL ESTATE SALES THAT HAVE CLOSED AND COMMERCIAL LEASES

#### INSTRUCTIONS - DESCRIPTION OF EXPERIENCE/REAL ESTATE ACTIVITY

List your real estate activity, by calendar year, <u>for a period of at least two years during the last five years</u>, including the location of the property, your role in the transaction, personal interest, sale date, close date, price and type of real estate.

Instructions for "Your Role in the Transaction": Please check the box that identifies the function you performed in the transaction. If you checked "Other" please indicate your role, i.e., personal assistant, team leader, team member, disclosed dual agent (for nonresidents), etc. and describe your duties in detail. Use the Seller's Agent box if you were a Seller's Agent or a Designated Seller's Agent. Use the Buyer's Agent box if you were a Buyer's Agent or a Designated Buyer's Agent. Include all closed real estate transactions in which you worked with a buyer or seller. Commercial leases may be included, but not residential leases.

<u>Instructions for "Personal Interest":</u> Please check yes or no to indicate whether you personally had an interest in the property being bought or sold. Check yes if this property was your personal residence or an investment property of yours.

Transactions for calendar year: 20\_\_\_\_\_ SECTION A - COMPLETED TRANSACTIONS

ADDRESS	YOUR ROLE IN THE TRANSACTION	PERSONAL INTEREST	SALE DATE	CLOSE DATE	PRICE and TYPE
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ————			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential  □ Commercial  □ Agricultural  □ Industrial

Transactions for calendar year: 20\_\_\_\_\_ SECTION A - COMPLETED TRANSACTIONS

ADDRESS	YOUR ROLE IN THE TRANSACTION	PERSONAL INTEREST	SALE DATE	CLOSE DATE	PRICE and TYPE
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential - Commercial - Agricultural - Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential  □ Commercial  □ Agricultural  □ Industrial

Transactions for calendar year: 20\_\_\_\_ SECTION A - COMPLETED TRANSACTIONS

ADDRESS	YOUR ROLE IN THE TRANSACTION	PERSONAL INTEREST	SALE DATE	CLOSE DATE	PRICE and TYPE
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential   □ Commercial   □ Agricultural   □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential  □ Commercial  □ Agricultural  □ Industrial

#### SECTION B—PENDING SALES

SKIP TO SECTION (E) IF YOU HAVE 8-10 COMPLETED REAL ESTATE SALES OR COMMERCIAL LEASES PER YEAR IN ANY TWO YEARS OF THE PRECEDING FIVE YEARS. IF YOU DO NOT MEET THE MINIMUM NUMBER OF COMPLETED TRANSACTIONS, COMPLETE SECTIONS (B) THROUGH (D).

THIS SECTION SHOULD ONLY BE USED FOR INCOMPLETE TRANSACTIONS WHERE THE PURCHASE CONTRACT IS SIGNED BUT THE TRANSACTION HAS NOT YET CLOSED.

#### INSTRUCTIONS - DESCRIPTION OF EXPERIENCE/REAL ESTATE ACTIVITY

List your real estate activity including the location of the property, your role in the transaction, personal interest, sale date, scheduled close date, price and type of real estate.

<u>Instructions for "Your Role in the Transaction"</u>: Please check the box that identifies the function <u>you</u> performed in the transaction. If you checked "Other" please indicate your role, i.e., personal assistant, team leader, team member, disclosed dual agent (for nonresidents), etc. <u>and</u> describe your duties in detail. Use the Seller's Agent box if you were a Seller's Agent or a Designated Seller's Agent. Use the Buyer's Agent box if you were a Buyer's Agent or a Designated Buyer's Agent. Include all real estate transactions in which you worked with a buyer or seller. Commercial leases may be included, but not residential leases.

<u>Instructions for "Personal Interest":</u> Please check yes or no to indicate whether you personally had an interest in the property being bought or sold. Check yes if this property was your personal residence or an investment property of yours.

Transactions for calendar year: 20 SECTION B—PENDING SALES

ADDRESS	YOUR ROLE IN THE TRANSACTION	PERSONAL INTEREST	SALE DATE	SCHEDULED CLOSE DATE	PRICE and TYPE
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ————			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ————			\$ Residential  □ Commercial  □ Agricultural  □ Industrial

Transactions for calendar year: 20\_\_\_\_\_ SECTION B—PENDING SALES

ADDRESS	YOUR ROLE IN THE TRANSACTION	PERSONAL INTEREST	SALE DATE	SCHEDULED CLOSE DATE	PRICE and TYPE
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ————			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$  Residential Commercial Agricultural Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$  Residential Commercial Agricultural Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial

#### SECTION C—FAILED TRANSACTIONS

SKIP TO SECTION (E) IF YOU HAVE 8-10 CLOSED REAL ESTATE SALES OR COMMERCIAL LEASES PER YEAR IN ANY TWO YEARS OF THE PRECEDING FIVE YEARS. IF YOU DO NOT MEET THE MINIMUM NUMBER OF COMPLETED TRANSACTIONS, COMPLETE SECTIONS (B) THROUGH (D).

THIS SECTION SHOULD ONLY BE USED FOR INCOMPLETE TRANSACTIONS WHERE THE PURCHASE CONTRACT WAS SIGNED BUT THE TRANSACTION NEVER CLOSED.

#### **INSTRUCTIONS - DESCRIPTION OF EXPERIENCE/REAL ESTATE ACTIVITY**

List your real estate activity including the location of the property, your role in the transaction, personal interest, sale date, scheduled close date, price and type of real estate.

Instructions for "Your Role in the Transaction": Please check the box that identifies the function <u>you</u> performed in the transaction. If you checked "Other" please indicate your role, i.e., personal assistant, team leader, team member, disclosed dual agent (for nonresidents), etc. <u>and</u> describe your duties in detail. Use the Seller's Agent box if you were a Seller's Agent or a Designated Seller's Agent. Use the Buyer's Agent box if you were a Buyer's Agent or a Designated Buyer's Agent. Include all real estate transactions in which you worked with a buyer or seller. Commercial leases may be included, but not residential leases.

<u>Instructions for "Personal Interest":</u> Please check yes or no to indicate whether you personally had an interest in the property being bought or sold. Check yes if this property was your personal residence or an investment property of yours.

Transactions for calendar year: 20\_\_\_\_\_ SECTION C—FAILED TRANSACTIONS

ADDRESS	YOUR ROLE IN THE TRANSACTION	PERSONAL INTEREST	SALE DATE	SCHEDULED CLOSE DATE	PRICE and TYPE
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential   □ Commercial   □ Agricultural   □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial

Transactions for calendar year: 20\_\_\_\_\_ SECTION C—FAILED TRANSACTIONS

ADDRESS	YOUR ROLE IN THE TRANSACTION	PERSONAL INTEREST	SALE DATE	SCHEDULED CLOSE DATE	PRICE And TYPE
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial

#### SECTION D—CURRENT AND EXPIRED LISTINGS

SKIP TO SECTION (E) IF YOU HAVE 8-10 CLOSED REAL ESTATE SALES OR COMMERCIAL LEASES PER YEAR IN ANY TWO YEARS OF THE PRECEDING FIVE YEARS. IF YOU DO NOT MEET THE MINIMUM NUMBER OF COMPLETED TRANSACTIONS, COMPLETE SECTIONS (B) THROUGH (D).

# THIS SECTION SHOULD BE USED TO LIST ANY CURRENT AGENCY OR TRANSACTION BROKER AGREEMENTS YOU HAVE OR ANY EXPIRED AGREEMENTS THAT YOU HAVE TAKEN DURING THE PAST FIVE YEARS.

#### INSTRUCTIONS - DESCRIPTION OF EXPERIENCE/REAL ESTATE ACTIVITY

List your real estate activity including the location of the property, your role in the transaction, personal interest, beginning date and expiration date of the agency agreement or transaction broker agreement, price and type of real estate.

<u>Instructions for "Your Role in the Transaction"</u>: Please check the box that identifies the function <u>you</u> performed in the transaction. If you checked "Other" please indicate your role, i.e., personal assistant, team leader, team member, disclosed dual agent (for nonresidents), etc. <u>and</u> describe your duties in detail. Use the Seller's Agent box if you were a Seller's Agent or a Designated Seller's Agent. Use the Buyer's Agent box if you were a Buyer's Agent or a Designated Buyer's Agent. Include all real estate transactions in which you worked with a buyer or seller. Commercial leases may be included, but not residential leases.

<u>Instructions for "Personal Interest":</u> Please check yes or no to indicate whether you personally had an interest in the property being bought or sold. Check yes if this property was your personal residence or an investment property of yours.

Transactions for calendar year: 20\_\_\_\_\_ SECTION D—CURRENT AND EXPIRED LISTINGS

ADDRESS	YOUR ROLE IN THE TRANSACTION	PERSONAL INTEREST	BEGINNING DATE	EXPIRATION DATE	PRICE and TYPE
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ————			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ————			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ————			\$ Residential  □ Commercial  □ Agricultural  □ Industrial

Transactions for calendar year: 20\_\_\_\_\_ SECTION D—CURRENT AND EXPIRED LISTINGS

ADDRESS	YOUR ROLE IN THE TRANSACTION	PERSONAL INTEREST	BEGINNING DATE	EXPIRATION DATE	PRICE and TYPE
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential   □ Commercial   □ Agricultural   □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential   □ Commercial   □ Agricultural   □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential   □ Commercial   □ Agricultural   □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential Commercial Agricultural Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential Commercial Agricultural Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential  □ Commercial  □ Agricultural  □ Industrial

Transactions for calendar year: 20\_\_\_\_\_ SECTION D—CURRENT AND EXPIRED LISTINGS

ADDRESS	YOUR ROLE IN THE TRANSACTION	PERSONAL INTEREST	BEGINNING DATE	EXPIRATION DATE	PRICE and TYPE
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential   □ Commercial   □ Agricultural   □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential - Commercial - Agricultural - Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential _ Commercial _ Agricultural _ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential  □ Commercial  □ Agricultural  □ Industrial

## Transactions for calendar year: 20\_\_\_\_\_ SECTION D—CURRENT AND EXPIRED LISTINGS

ADDRESS	YOUR ROLE IN THE TRANSACTION	PERSONAL INTEREST	BEGINNING DATE	EXPIRATION DATE	PRICE and TYPE
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential   □ Commercial   □ Agricultural   □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ———			\$ Residential  □ Commercial  □ Agricultural  □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ————			\$ Residential   □ Commercial   □ Agricultural   □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain: ————			\$ Residential   □ Commercial   □ Agricultural   □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential   □ Commercial   □ Agricultural   □ Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential Commercial Agricultural Industrial
	□ Seller's Agent □ Buyer's Agent □ Transaction Broker □ Other (describe duties):	□ No □ Yes If "yes", explain:			\$ Residential _ Commercial _ Agricultural _ Industrial

## **SECTION E**

### **NARRATIVE OF EXPERIENCE**

#### REQUEST FOR CONSIDERATION OF RELATED EXPERIENCE AND EDUCATION

Use the space below, or attach a letter or resume, to provide the Commission with a summary of your real estate related experience to date. Describe the nature and scope of your background that you feel helps qualify you to perform the duties required of a Kansas real estate broker. Explain any circumstances that prevented you from obtaining the minimum number of completed transactions in Section A. Indicate why you are seeking the broker level of licensure.

Photocopy and attach supplemental sheets if more space is needed.

Before completing the following, see the guidelines on page 4.

DESIGNATION attach copy of membership card or designation certificate	ORGANIZATION OR PROVIDER NAME & ADDRESS	DATE REC'D
DEGREE Identify major or minor in real estate	SCHOOL NAME & ADDRESS	DATE REC'D

## SECTION E REQUEST FOR CONSIDERATION OF RELATED EXPERIENCE

Completion of the table below is optional if you have met the minimum number of completed transactions in Section A.

Before completing the following, see the guidelines on page 3 and the sample on page 20.

ACTIVITY	COMPANY NAME & ADDRESS	DATES FROM - TO

## **SAMPLE** REQUEST FOR CONSIDERATION OF RELATED EXPERIENCE

ACTIVITY	COMPANY NAME & ADDRESS	DATES FROM - TO
Real estate closings - including preparation of deed, title work, escrow agreement, review RE contract to determine payment of appropriate costs, calculate taxes, pay-offs, preparation of closing statements, etc.	Speedy Escrow 123 N. Maybee Peabody, KS	2000 - 22 closings 2001 - 36 closings 2002 - 38 closings
Real estate appraiser - including preparation of CMA's, appraisals using cost, market data and/or income approaches.	Darngood Appraisers 555 Straight St. Circleville, KS	2/14/02 – Present approx. 24 per year
Buy and sell investment properties.  NOTE: Please attach supplemental sheets to list each transaction including property address, sale date, close date, price and type of property (i.e., commercial, residential, agricultural)	Tom Smooth Inc. 3066 W. South St. Liberty, MO	July 15, 2003 To Present (see attached)
Buy lots, build and sell for residential, commercial and/or industrial purposes.	Weed Development 160 Penn Ave., Tampa, FL	2004 - 30 Lots 2005 - 44 Lots
Loan officer involved in locating and qualifying financial resources for RE loan purposes including use of secondary market.	Rockefeller S & L 1 Town Center Baldwin, KS	03/15/04 – Present average 50 per year
Prepare RE contracts, practice RE law in district and appellate courts, prepare and/or review abstract and title opinions.	Jack Esquire 147 E. Main Waxee, KS	May 1, 2002 – Present approx. 15 clients/yr
Office manager - recruit, train, monitor transaction activities.	Beemer Real Estate 334 Jackson, Iola, KS	2004 - 12 licensees 2005 - 20 licensees

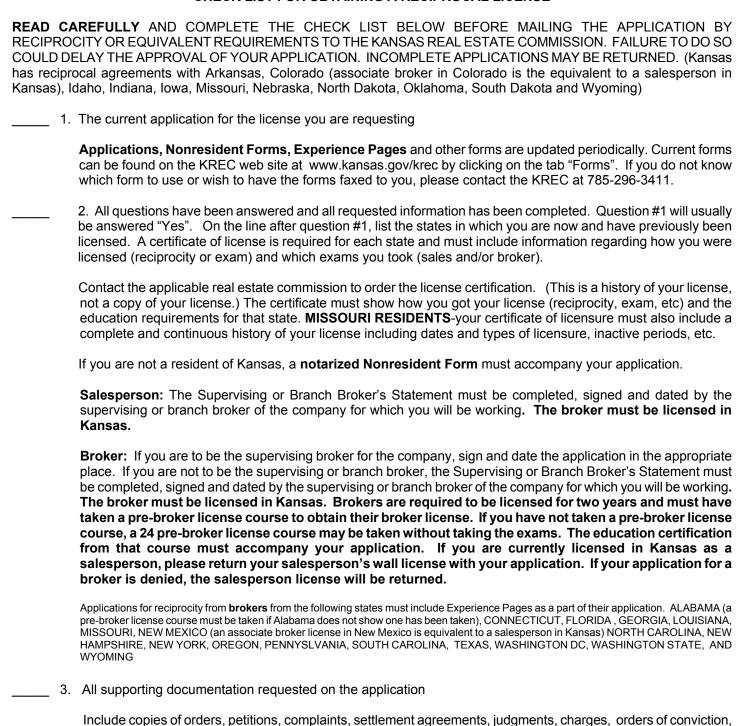
Type or print: First Name Middle Name	Last Name	Γ	□ Female	□ Male
*Social Security Number Othe	r names you are known by			
Residence Address (If P.O. Box is used, street or RI	R must also be shown.) C	ity S	State	Zip
() Residence Phone Number Date	of Birth	E-mail Ad	ddress	
*Your social security number is required pursuant to K.S your Social Security Number will be provided to the Kall hereby certify that the information provided in	nsas director of taxation upon  this application is correc	the director's rec	quest. e Kansas Rea	
Commission may rely on its truthfulness. Please  Applicant's Signature	issue my broker's license as Date Signed	s requested be	low.	
COMP	ANY INFORMATION			
Company Name & Type:  □Individual Proprietorship □Corporation □Bra  Franchise Name (if applicable):  ○Office Address:  ○(If a P.O. Box is being used)  Office Phone #: ( ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○	office Fax #: (  Defice	e shown) information in # be issued as the	#2 and sign bel e Supervising E _, and request	low.
Return completed application with nonrefundable \$1	Kansas Supervis  ' or "Branch" to indicate your s  5 application fee, payable t	status) o KREC, to: KA	ANSAS REAL	ESTATE
COMMISSION, THREE TOWNSITE PLAZA STE 200 reviewed if the application fee is not attached. If you hay you will be notified of the appropriate prorated license	, 120 SE 6TH AVE, TOPEKA ave any questions, call (785) 29	KS 66603. Yoı 96-3412. If your	ur application v application is a	will not be approved
	MMISSION USE ONLY			
APPLICATION FEE:				
DEPOSIT DATE:				
LICENSE FEE:	COMPANY NUMBER			

# KANSAS REAL ESTATE COMMISSION NONRESIDENT FORM

l,		, a residen	t of,
(Name)			` ,,
(County)	,	(State)	, being a nonresident of
the state of Kansas, do hereby	appoint the dire	ector of the Kansas Real Es	state Commission as my agent,
upon whom all judicial and othe	r process or leg	al notices directed to me ma	y be served in the event I obtain
a Kansas real estate license.			
I agree to abide by all pro	ovisions of the K	ansas Real Estate Brokers'	and Salespersons' License Act
and the Kansas Brokerage Rel	lationships in R	eal Estate Transactions Ac	t with respect to my real estate
activities within the state of Kan	sas and to subn	nit to the jurisdiction of the K	ansas Real Estate Commission
and Kansas in all matters relati	ing thereto.		
This affidavit shall rema	ain in force for	so long as I am licensed I	by Kansas and thereafter with
respect to acts or omissions co	ommitted while	licensed as a nonresident.	
 Date		 Signature	
Date		Signature	
STATE OF	)		
COUNTY OF	) ss		
COUNTY OF	)		
Subscribed to before me this	dav of	. 20	
	, <u></u>		
		Notary Public	
My appointment expires:		<u> </u>	

Return the completed form to the Kansas Real Estate Commission, Three Townsite Plaza, Ste. 200, 120 S.E.  $6^{th}$  Ave., Topeka, KS 66603-3511, (785) 296-3411.

#### CHECK LIST FOR OBTAINING A RECIPROCAL LICENSE



4. The appropriate fees

Salesperson: The fee for a salesperson is \$40.00 (\$15.00 application fee and \$25.00 license fee).

Broker: The application fee for a broker is \$15.00 (the license fee will be prorated according to the last name of the applicant. The applicant will be notified by KREC licensing staff upon approval of the application and the applicant for a broker's license will be given the amount of the license fee at that time).

SALESPERSON APPLICANTS: YOU MAY NOT ADVERTISE, SHOW OR SELL REAL ESTATE UNTIL YOUR BROKER HAS RECEIVED YOUR LICENSE.

sentencing, release from probation or parole, employment permits, etc. See Questions 2, 4, 5 and 6.

THE REQUIRED 30-HOUR SALESPERSON'S **POST** LICENSE COURSE MUST BE STARTED ONLY **AFTER** THE APPLICANT HAS BEEN ISSUED A LICENSE NUMBER FROM THE KANSAS REAL ESTATE COMMISSION.